

# REACH PEOPLE WHO WON'T SIT STILL

### Our Sites



Visitor Profile					
Gender	Female 66.2%, Male 33.8%				
Age Groups Median: 43.8					
нні	Median: \$93K				
Total Visits	9.1M				
Page Views	33+ Million				



Visitor Profile					
Gender	Female 57.8%, Male 42.2%				
Age Groups	Median: 48.1				
нні	Median: \$79K				
Total Visits	4.3M				
Page Views	35+ Million				



Visitor Profile					
Gender	Female 48%, Male 52%				
Age Groups Median: 46.1					
нні	Median: \$88K				
Total Visits	973K				
Page Views	1.9+ Million				

## **ACTIVE League One**

Visitor Profile					
Gender	Female 50%, Male 50%				
Age Groups	Median: 46.7				
нні	Median: \$89K				
Total Visits	2.9M				
Page Views	10.8+ Million				



Visitor Profile	
Total Visits	465K
Page Views	2.8+ Million

## OUR PARTNERS



































































## IN-MARKET: FROM ONLINE TO ON SITE

#### **EVENT ACTIVATION**

Worldwide, we support 47,000 organizations and over 200,000 events. Acquire sponsorship rights and display your brand on event websites, race t-shirts, event signage or digital advertising.

#### **SAMPLING**

Our ACTIVE Network Rewards database delivers solutions to brands who want to access consumers with their products and services. We select the optimal locations to distribute your products using key demographic information including age, participant population, event type, geography and sample restrictions.

#### **AMBASSADORS**

Draft a custom brand ambassador team of athletes to represent your organization at events. Target your message to an engaged audience on a grassroots level and reach consumers in their communities.

# 2016 EDITORIAL CALENDAR



# Connect your brand with a broad range of ACTIVE consumers. Check out the <u>Editorial Calendar</u>.

JANUARY	FEBRUARY	MARCH	APRIL	
New Year/New You Plan Your Tri Season			Summer Apparel Guides Boston Marathon London Marathon	
MAY	JUNE	JULY	AUGUST	
Mother's Day Gift Guide Summer Running Shoe Guide Giro d'Italia Summer Cycling Gear Guide Summer Tri Gear Summer Workout Plans	Father's Day Gift Guide Summer Tech Guide Summer Hiking Guide Summer Outdoors Gear Guide	Tour de France Summer Hydration Guides	Fall Apparel Guides Fall Running Shoe Guide Olympics Coverage Vuelta a España Fall Hiking Guide Fall Outdoors Gear Guide	
SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	
Fall Tech Guide Fall Cycling Gear Guide 70.3 World Championships ITU WTS Championship Fall Fitness Gear Guide	Cycling Product Reviews Tri Shoe Guide Kona IRONMAN World Championship Tri Bike Reviews	Winter Apparel Guides Staying Healthy at Thanksgiving Turkey Trots Winter Running Shoe Guide XTERRA World Championship New York City Marathon Winter Camping Gear Guide	Winter Tech Guide Holiday Gift Guides	

# **CONTENT TAKEOVER**



Reach a diverse cross-section of America through a channel takeover that follows visitors through the site as they look for things to do, articles, and equipment for their next adventure.

### **GUIDELINES**

Take over 100% share of voice on a page

- Contextual targeting by activity or distance
- Plus 1 technology: takeover follows user through site
- 7 Day duration
- 728X90
- 300X250
- 300X600
- 1600X800

## SPECIAL OFFER EMAIL

Increase urgency and reach with special offer emails. This dedicated email, which is dedicated to your product or service, will reach the audience you're looking for in a custom design that fits your distinct brand.

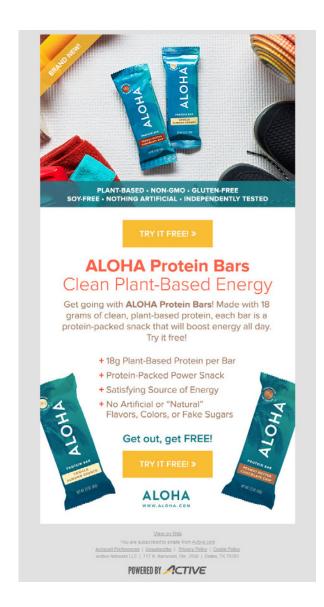
#### **GUIDELINES**

- The Special Offer email must include a clear special offer
- Up to 100 words of content are allowed
- Singular message driving people to action
- Images & Logos
- .psd file (600 pixels wide can be any height)
- I ink

Allows for advertiser to leverage Active's opt-in user email list to promote products exclusive to ACTIVE subscribers without outside noise.

### **DETAILS**

- List size of 2.9M
- Monday and Thursday Sends (\$35K per email)
- Special Sends on Black Friday and Cyber Monday (\$50K per email)



## CONTENT NEWSLETTERS

Target engaged consumers who have high interest in your brand's category. This contextual targeting allows you to position your product or service when and where it is most relevant

### **CONTENT NEWSLETTERS:**

**ACTIVE Outdoors** ACTIVE Women **ACTIVE Running ACTIVE Tennis ACTIVE Triathlon ACTIVE Fitness ACTIVE Cycling ACTIVE**kids

### **CONTENT NEWSLETTER AD PLACEMENTS**

#### **AD SIZES**

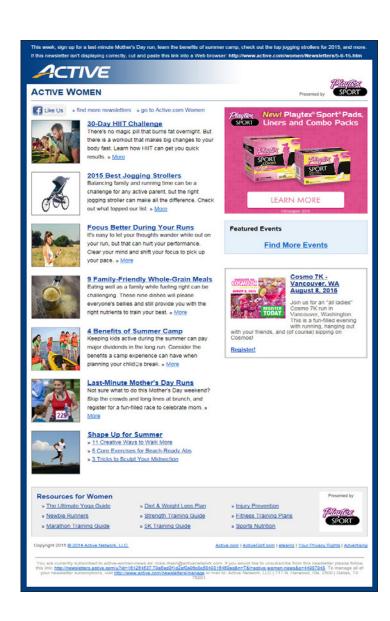
300x250

60x80 (presented by logo)

#### **FILE TYPES**

Static files only.

Newsletter is delivered every Wednesday



# **AD SPECIFICATIONS**

Creative	Dimensions (Pixels)	Expansion	Initial Download Size	Full Download Size	Max Multimedia Frame Rate	Max Length
Medium Rectangle	300 x 250	600x250	40K	100K	24 fps	15s
Wide Skyscraper	160 x 600	728x225	40K	100K	24 fps	15s
Leaderboard	728 x 90	728x315	40K	100K	24 fps	15s
Mobile Leaderboard	320 x 50	NA	40K	100K	24 fps	15s
Skins—ACTIVE.com	1600 x 800	NA	40K	100K	24 fps	15s
Interstitial	640 x 480	NA	40K	100K	24 fps	15s

## **ASSET DEADLINES**

The materials and instructions should be delivered ten (10) business days prior to the campaign start date. Any changes to the advertising done while the campaign is running should be received five (5) business days in advance.

### **FILE TYPES**

- .gif, .jpg, .swf, or pre-approved multi-media
- Flash files must have backup static image

### **CLIENT DELIVERABLES**

- Image file and click thru URL OR Ad Tags
- Max weight for creative: 40k, polite download for ad tags the initial load must be 40k and the subsequent load has a max of 100k

## DON'T TAKE OUR WORD FOR IT



Given that EAS Sports Nutrition is a brand that stands for the relentless pursuit of health and performance, we were looking for a like-minded partner with a heritage in endurance sports to take our client outreach to the next level. We knew that when looking to make a leap into the endurance market, we would need a strong partner fully immersed in the space with vast knowledge of our consumer. ACTIVENetwork allows us to creatively reach our consumer via digital media and flawless event execution and keeps us on the pulse of what's trending and where the opportunities exist.

Pam Bede, Brand Manager, EAS Sports Nutrition

We have been working with the ACTIVE advertising team for 4 years and it has been a great experience. The people are fantastic to work with and the different platforms truly help our business grow each year! Looking forward to working and growing our business thru Active for years to come.

**Eric Smith / CEO PRO Compression** 

Beyond our go-to for sampling and event activation in the endurance market, ACTIVE Network has proven to be a trusted advisor across all categories. They truly know how to connect our brand with our targeted consumer via an unparalleled reach and dynamic consumer engagement.

Michelle Callen, Assistant Brand Manager, Emergen-C



## **GET STARTED WITH ACTIVE**

### **CONTACT US**

888.227.9826 MediaSales@ACTIVEnetwork.com

ACTIVE Network Global Headquarters 717 N. Harwood Street, Suite 2700 Dallas, TX 75201 ACTIVE Network® is the leading global marketplace for activities and events, connecting participants and activity organizers, while offering unparalleled business intelligence through our industry-leading data solutions and insights platform that helps organizers drive increased participation and revenue.

ACTIVE Network annually processes nearly 100 million registrations and more than \$3B in payments for over 47,000 organizers and 200,000 activities and events worldwide. Our enterprise-level ACTIVEWorks® platform offers organizers leading-edge SaaS technology that streamlines the administration of activities and events.

Our ACTIVE Network Activity Cloud™ platform combines data analytics and business intelligence tools to provide actionable insights that help organizers better manage their events and increase participation. Founded in 1999, ACTIVE Network is headquartered in Dallas, Texas with offices throughout North America, Europe, Asia and Australia.

For more information, please visit ACTIVEnetwork.com and follow us on Twitter.



## **MISSION STATEMENT**



ACTIVE Network is more than just online registration. We help race directors promote their events to our audience of engaged athletes all over the country.

We can provide you with multiple venues to reach your specific audience, expert creative designers to build your ad, professional media buyers to help you plan your ad campaign, consultants, and tools to help you track it all.

You are on a mission to organize a successful event. We are on a mission to make sure you succeed.

Let's get started.

# **AD SPECIFICATIONS**

Creative	Dimensions (Pixels)	Expansion	Initial Download Size	Full Download Size	Max Multimedia Frame Rate	Max Length
Medium Rectangle	300 x 250	NA	40K	100K	24 fps	15s
Wide Skyscraper	160 x 600	NA	40K	100K	24 fps	15s
Leaderboard	728 x 90	NA	40K	100K	24 fps	15s
Advert	115 x 115	NA	40K	100K	24 fps	15s

# **SUBMISSION DEADLINES**

### Local Events Newsletter Due Dates:

All assets must be received ten (10) business days prior to launch

### Special Offer Emails:

All assets must be received ten (10) business days prior to launch



## SPECIAL OFFER EMAIL

Let us work with you to create urgency and increase registration with a dedicated email for your event. Extend your reach to a larger audience while enjoying 100% share of voice

### **GUIDELINES**

- The Special Offer email must include a clear special offer with the coupon code emphasized
- Up to 100 words of content are allowed
- Singular message driving people to registration
- Images & Logos
- .psd file (600 pixels wide X any height)

Allows for advertiser to leverage ACTIVE's opt-in user email list to promote events exclusive to ACTIVE subscribers without outside noise.



914\_15

## CONTENT NEWSLETTERS

Reach a highly relevant, engaged audience through our content newsletters. These weekly emails are rich with training content intended to help our consumers reach their fitness goals while inspiring them to register for their next event.

### **CONTENT NEWSLETTERS:**

**ACTIVE Tennis ACTIVE Outdoors ACTIVE Running ACTIVE Fitness ACTIVE Triathlon ACTIVE**kids

**ACTIVE Cycling ACTIVE Women** 

### **CONTENT NEWSLETTER AD PLACEMENTS**

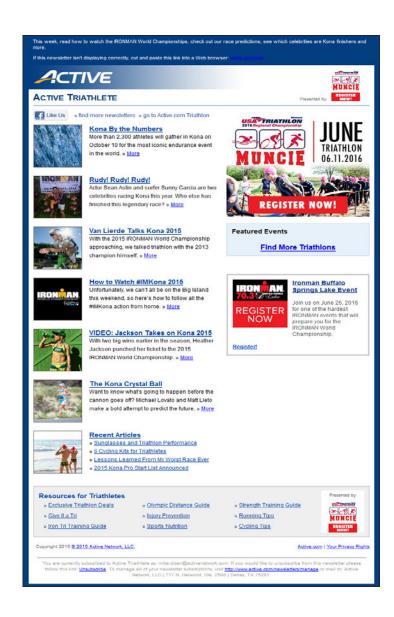
#### **AD SIZES**

300x250 115x115 60x80

### **FILE TYPES**

Static files only.

Newsletter is deployed every Wednesday



## LOCAL EVENT NEWSLETTERS

Promote your event in Local Event Newsletters and increase awareness for your event. Engage our talented team of designers to help your event stand out from the rest and grow your registration potential.

### **LOCAL EVENTS AD PLACEMENTS**

#### **AD SIZES**

728x90 300x250

160x600

Adverts - ORGS ONLY

Main Ads - ORGS ONLY

### **FILE TYPES**

Static files only

Able to segment by all 210 DMAs Newsletter is deployed every Sunday

Population of opt-in subscribers: 10.7 Million





ocean view and a awesome post-race party. Register Today!

#### NRH Road Runner 5K

https://nrhroadrunner.athlete360.com/ The 5K Run/Walk begins at Green Valley Park and winds through the beautiful John Barfield and Calloway Branch Trails while also combining on-road sections in NRH

09/26/2015 - Strides for Life Run, Walk & Family Fest - San Antonio, TX 09/27/2015 - 2015 Texas 10 Huntsville - Huntsville, TX 10/25/2015 - IRONMAN 70.3 LOS CABOS 2015 - Plaza Mijares, Centro Historico, san josāfâ® del cabo b.c.s 11/01/2015 - 2015 Texas10 Katy - Katy, TX 11/01/2015 - Urban Assault Ride AUSTIN - Austin, TX 12/06/2015 - 2015 Texas10 Conroe - Conroe, TX 04/10/2016 - Big D Texas Marathon - Dallas, TX 04/16/2016 - Texas Big Star Half Marathon & 5K - Fris 05/07/2016 - DALLAS GRAN FONDO - DALLAS, TX 06/26/2016 - 2016 Ironman 70.3 Buffalo Springs Lake Eve - Lubbock, TX



#### The Colony Half - 3rd Annual Race 10/24/15

EXPERIENCE THE COLONY HALF: The City of The Colony & The Colony Roadrunners Club proudly invite you to run the 3rd annual The Colony Half on Oct 24th, 2015. Huge Bling - Cancer Cause Race - Be Aweso



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registered online with Active.com you requested to stay informed about events in your area. If you would like to unsubscribe from future newletter newliters have been close to the following link: \$\frac{1}{2}\text{Subst.Junyab.5}\text{\frac{1}{2}}\$ or send a request by meant to ratilitive, plongly better close to \$1.71 N. Harvarood, \$1.25 \text{\frac{1}{2}}\$ or \$1.71 N. Harvarood, \$1.25 \text{\frac{1}{2}}\$ or \$1.25 \text{\frac{1}{2}}\$ or \$1.25 \text{\frac{1}{2}}\$.

## **INSTANT ADS**

Take control of your marketing budget and promote your event on several of ACTIVE's properties. You pay only when someone clicks on your advertisement in ACTIVE. com's activity feed, newsletters, and local events mailings.

#### Buffalo Spings Lake - June 26, 2016

11/01/2015 - Urban Assault Ride AUSTIN - Austin, TX

11/14/2015 - Lights, Camera, ACTion! - Abilene, TX

11/26/2015 - Abilene Turkey Trot 2015 - Abilene, TX 12/12/2015 - Abilene Champ Major Zone (CMZ) - Abilene, TX

12/19/2015 - ILLUMINATIONS HALF - Night... - San Antonio, TX

01/17/2016 - COCOA WOMEN'S HALF Marathon - San Antonio, TX

03/05/2016 - 2016 The Woodlands Marathon,... - The Woodlands, TX

04/16/2016 - Texas Big Star Half Marathon... - Frisco, TX

#### Advertise your event here









#### ILLUMINATIONS HALF - Night Time 1/2 Marath

Welcome to our 3rd Annual ILLUMINATIONS HALF and St. Nick at Night 5k runs. San Antonio's orginial NIGHT TIME 1/2 Marathon & Relay at the amazing JW Marriott San Antonio Hill Country Resort & Spa.

Edit



#### **Urban Assault Ride AUSTIN**

Set out on a city-wide quest for 'checkpoints' on your favorite twowheeled steeds. At each checkpoint, you'll drop your bikes and complete a funky/adventurous obstacle course.

More Events in Your Area 10/31/2015 - MASQUERADE HALF Marathon - San Antonio, TX 12/13/2015 - USTA/TEXAS TEXAS-ESL Fall/Winter Doubles - ABILENE, TX 01/01/2016 - MERCURY RISING 2016 - Running/Walking Challenge:... - Abilene, TX 01/02/2016 - 5th Annual YMCA/ARC Resolution Run/Walk 5K - Abilene, TX 02/13/2016 - MISSIONS Marathon HALF - San Antonio, TX 03/04/2016 - 8th Annual Wilenchik Walk for Life - Schertz, TX 03/20/2016 - ALAMO 13.1 Half Marathon - san antonio, TX 04/09/2016 - Dirty Rascals DFW 2016 - Roanoke, TX

#### Advertise your event here

04/10/2016 - Big D Texas Marathon - Dallas, TX



#### MASQUERADE HALF Marathon

06/26/2016 - 2016 Ironman 70.3 Buffalo Springs Lake Eve - Lubbock, TX

Ever wonder what it would be like to run a world class golf course like TPC San Antonio's The Oaks Course on a calm Fall October Saturday morning? You can with the Inaugural MASQUERADE Half Marathon



### MARATHON

APRIL 10



# **CONTENT TAKEOVER**

Maximize your reach nationwide through a content takeover that displays your race as visitors navigate our site looking their next race, training articles, and athletic equipment. With 100% share of voice, you can gain awareness and increased registration from the largest audience possible.

### **GUIDELINES**

Take over 100% share of voice on a page

- Contextual targeting by activity or distance
- Plus 1 technology: takeover follows user through site
- 7 day duration
- 728×90
- 300x250
- 300X600
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